

Automotive:

22nd – 24th June 2004: 'Z-2004' Subcontracting Fair, Leipzig, Germany

Supplier-Meet-Supplier: Final Registration Date: 31st March 2004

'Z 2003' is a major subcontracting exhibition in Leipzig, at the gateway to Eastern Europe. The area is an important automotive region: no less than 6 automotive manufacturers have production facilities in the area: Porsche, VW, BMW, DaimlerChrysler, Mitsubishi and Opel.

Over 400 exhibitors from 15 countries are expected to attend this year's 'Z' exhibition. Most significantly, there is a partnering/appointment-making element to the show with opportunities to make contact with other suppliers and buyers from OEMs.

UKTI is taking a group of West Midlands companies to participate in the 'purchaser days'. We will have support from German commercial staff from the Consulate during our visit and a subsidy is available towards travel and accommodation costs. For more information, see the show website www.leipzigermesse.de/LeMMon/z2000_web_eng.nsf and please register your interest in joining the group by emailing: helenyendall@advantagewm.co.uk

'ENGENEX 1' - UK-Germany Automotive Innovation Forum

2nd March 2004, DTI Conference Centre, London

Engenex 1 is a new 'meet the innovators' event, providing a showcase for the latest technologies from the UK and Germany, with opportunities for focussed one-to-one partnering meetings. The theme is 'Environmentally Aware Engineering'. Although primarily focussed on the automotive industry, participation is open to other transport sectors. There is no charge for participation. For further details and a registration form, log onto: www.engenex1.com or contact the event organisers, Pera: Tel: Gill Buxton: 01664 501501 email: gill.buxton@pera.com

SMMT: Automechanika, Frankfurt, 14 - 19 September 2004

SMMT is offering a one-stop package for space, stand construction, services and equipment for companies wish to exhibit at Automechanika 2004. This is the biggest show of its kind and whether your interests are in supply of components, modules and systems (to VMs or the aftermarket), accessories or garage equipment, it is a show not to be missed.

To register your interest contact Graeme Vickery at SMMT on 020 7344 9229 or email gvickery@smmt.co.uk

Motorsport/High Performance Engineering:

NEW! Historic Motorsport Show – Stoneleigh, 20 – 22 February 2004

A new indoor event for fans of Historic motorsport, described as providing 'interaction between organisers, preparers, competitors and enthusiasts.' The show promises 300 stands and over 150 competition cars, an auction of cars and memorabilia, and even an outdoor rally-car demonstration area. T: 01367 250001 www.heritage-motorsport.com

The Motorsport Industry Association (MIA) will be the hosts for the Business Meeting Area in the Avon Lounges, where exhibitors can arrange business meetings away from their stands. The MIA, in conjunction with UKTI, will also have a stand in Hall 2 (stand no 236-238).

Aerospace:

NEW! Hamburg, March 30 – 31st

AIRCRAFT INTERIORS EXPO 2004 & AEROSPACE TESTING EXPO 2004

Visit 2 shows in one. Register NOW!

UKTI is organising a group visit for SME*s to these combined shows, at the heart of Germany's Airbus industries. The visit offers opportunities for contacts with EADS companies, Boeing, the airlines, specifiers and suppliers and is fully supported by UKTI staff (including 2 German Commercial officers). There is a networking event, to which German buyers/specifiers will be invited.

For further information on the Shows, see:

Aircraft Interiors Expo 2004: www.ukintpress.com/airexpo

Aerospace Testing Expo 2004: www.ukintpress.com/aerospacetesting

Heathrow Departures **£ 290 (Inc VAT)** per delegate.

Birmingham Departures **£ 330 (Inc VAT)** per delegate.

(includes flight, 1 night hotel, dinner on first evening, show entry and catalogue, networking reception and travel in Hamburg).

NEW! ILA Berlin Airshow – May 11th – 13th 2004

UKTI is also arranging a visit to the Berlin Airshow in May. Details are not yet confirmed but if you would like to register your interest in either of these visits to Germany, please contact Nick Peace, Export Promoter on: **01428 717032**

NEW! Farnborough International Airshow - July 19th – 25th

The Midlands Aerospace Alliance will be exhibiting for the first time at the International Airshow at Farnborough this year. The MAA stand will be stand E7 in Hall 4 within the 'UK Village'. This is a cluster of UK alliances, together with UK Trade & Investment.

NEW! All new MIA Motorsport Valley Pavilion – for the first time in 2004, non-aerospace exhibitors have been awarded a presence at the show, through the Motorsport Valley Pavilion. If you are interested in exhibiting as part of this group of companies, please contact Pim van Baarsen at the MIA for further details on: 02476 692 600

Rail:

NEW! ExpoFerroviaria, 25 – 27 May, Turin

ExpoFerroviaria is a major new event aimed at all sectors of the rail industry, covering both infrastructure and rolling stock technologies and including key areas such as signalling, communications and IT systems. Further information can be found at www.expoferroviaria.com.

UKTI's Rail Unit will have an 18 sq. metre stand at the exhibition and are planning to hold a networking day for UK companies at the Show to meet potential local partners.

If you would like further information about the opportunity to exhibit at the Show or to visit, please contact Helen Yendall.

Rail Solutions Exhibition, Taiwan 12 – 14 May 2004

The railway sector in Taiwan has been identified as a growing market, with several major rail projects in progress or planned. To help UK companies to enter this market and to take advantage of the many other export opportunities in the Asia-Pacific region, the Railway Industry Association is organising UK attendance at the Rail Solutions Asia exhibition and conference in May 2004. SMEs may apply for a UKTI grant of up to £2,500. For further information, please contact Graham Coombs at the RIA on: 020 7201 0777. website: www.riagb.org.uk

*SMEs = Small & Medium-sized enterprises, with fewer than 250 employees and turnover under £30m

Contacts: Overseas Exhibitions: Stuart Whitehill (Overseas Fairs Division) - 01564 784 999

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If you would like more information on any of the events, please contact: Helen Yendall, UKTI Regional Team Tel: 0121 380 3587 Email: Helenyendall@advantagewm.co.uk