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High Performance Engineering:

NEW! Autosport 2005: Inward Mission of Overseas Buyers

A multi-national group of Motorsport buyers will be visiting Autosport at the NEC on 13th and 14th Jan 2005 as part of a UKTI/MIA 'inward mission'. Companies from the USA, Japan, Australia, Czech Republic, France, Germany, Italy, Mexico, South Korea, and Switzerland will visit, making this a significant trade event in the UK motorsport industry calendar.

The MIA would like to introduce as many UK companies as possible to these delegates and as soon as they are confirmed a list will be released. If you would like to receive specific details of the mission group then please contact tom.wilson@the-mia.com. The 2004 event generated over £5.1 million worth of business in 2004.

MEETINGS: If you would like to pre-book an appointment with a buyer, please e-mail Tom with your name and company details and stand number (if applicable) by 6th January 2005. Please also state whether you would prefer the buyer to visit your stand or if you require a private meeting room. Tom Wilson will contact you prior to the Show with a meeting time and date.

Should you wish to wait until the day of the Show to arrange an appointment, you may visit the main reception desk at the International Business Lounge in Hall 6 and register your interest. *There will be no charge for this opportunity.*

Automotive:

NEW! Egyptian Automotive Components Inward Mission: Spring 2005

UK companies have vast experience in Egypt in the Automotive sector and can expand their operations significantly through the provision of specialised equipment and tools, design and applicable engineering, technical advice, material management, production technology and processes & management.

A delegation of Egyptian automotive companies, keen to co-operate with their UK counterparts to promote the expansion of automotive components and car feeder industries in Egypt, will be visiting the West Midlands next Spring and interested companies are invited to attend a seminar and match-making event. For further details and to register your interest, please email: helenyendall@advantagewm.co.uk

NEW! Auto Components/Test Expo, Stuttgart: 31 May – 2 June 2005:

SMMT's exhibition spaces for Auto Components Expo, the major exhibition for showing off your products and services to International OE buyers, and Test Expo, are disappearing fast. If you are interested (and you don't have to be an SMMT member to take part), please contact Russell Murty on rmurty@smmt.co.uk
UKTI West Midlands is planning a *visit* to the show. If you are interested in finding out more, please email: helenyendall@advantagewm.co.uk

NEW! DESTINATION MEXICO! 3 Events for Companies Interested in Mexico

Mexico's Automotive Sector offers good opportunities for British companies in everything from engine, steering and suspension parts to design and technology transfer. Mexico has well-established OEMs and Tier 1's but is weaker in terms of the indigenous Tier 2/3/4, which

gives British companies the opportunity to enter into strategic alliances with Mexican counterparts. Click here for more information on [Mexico](#) as an export market.

NEW! Trade Mission to Mexico: Feb 28th – March 4th 2005

Business Link Northants has a trade mission going out to Mexico next Spring, open to any exporter of British products and services. There is a UKTI travel grant for eligible companies and full support from the Commercial Section of The British Embassy in Mexico City. For more information please contact Carolyn Tallett on 01604 643777 or email: international-trade@businesslinknorthants.org.

NEW! Mexico Seminar & Workshop: (provisionally) 2nd March 2005, West Midlands

UKTI's Automotive Sector Team are planning a seminar and workshop for companies interested in exporting opportunities in Mexico. This is free of charge and companies with an interest in learning more about this market should send their details to: helenyendall@advantagewm.co.uk

NEW! Mission to PAACE Automechanika, Mexico July 2005

There will be further information available at the seminar about a trade mission planned to Automechanika in Mexico later in the year.

Rail

NEW! SIFER 2005 15 – 17 March 2005, Lille France

SIFER is a key exhibition in the railway industry calendar, covering all aspects of equipment, services and systems for mainline, metro and light rail systems. See the website for more information: www.sifer2005.com

Members and non-members of the RIA can exhibit at the show as part of their group of UK companies (with UKTI funding for eligible companies). Contact the RIA for more information on: 020 7201 0777

In addition, UKTI West Midlands is planning a subsidised visit to the show and if you would like to register your interest, please email: emmawilcock@advantagewm.co.uk

NEW! China: Visit to Asia Rail Pacific (Shanghai) & Beijing: 14 – 19 March 2005

If levels of interest are high enough, a mission to the Asia Pacific Rail conference in Shanghai, plus a visit to Beijing, will be organised by UKTI West Midlands, in order to explore the opportunities opening up to UK rail companies in China. To register your interest, please email: helenyendall@advantagewm.co.uk For more information on the conference, see the website: www.rail-world.com/2005/apr_CN/

Aerospace

NEW! Paris Airshow, Le Bourget, June 2005

After the success last summer of its first sortie to an airshow (at Farnborough), the Midlands Aerospace Alliance has plans for the Paris Airshow next year. If you are interested in participating in Paris 2005 with the MAA, please contact Claire Abbott for more information on: 0845 22 50 503 Website: www.midlandsaerospace.org.uk

Contacts: Overseas Exhibitions: Stuart Whitehill (Overseas Fairs Division) - 01564 784 999

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