



TRANSPORT TECHNOLOGIES CLUSTER UK TRADE & INVESTMENT (West Mids) NEWSLETTER



March 2005

www.uktradeinvest.gov.uk

Automotive:

BMW Innovation Showcase Event, National Motorcycle Museum, Birmingham Monday 4th April 2005. 10am – 1pm (or 3pm) - includes networking lunch

Representatives from BMW in Munich and Oxford will be in Birmingham next month, at the invitation of UK Trade & Investment, for a morning of presentations, followed by one-to-one meetings with innovative companies (from any sector). Companies who believe they have innovation to offer to BMW are asked to submit a short summary of their activities in advance of the day and BMW will select a number for meetings in the afternoon. **BMW is looking for ideas in need of development, as well as finished products.** If you would like to attend, please email: emmawilcock@advantagewm.co.uk

NEW! Swedish Automotive Event – Birmingham: 21st April 2005

Interested companies are invited to attend a presentation on Sweden's automotive industry, which will include a summary of the Intelligent Vehicle Safety Systems project and a presentation by the Swedish MD of Bodycote (a UK company that has invested in Sweden). The event will be opened by the Swedish Ambassador and will be followed by a buffet lunch.

Further details will be available shortly but to register your interest, please email: emmawilcock@advantagewm.co.uk

NEW! 8th JAMA/CLEPA Business Conference: Turin 7 - 10 November 2005

This event is an excellent and cost-effective opportunity for UK component companies to meet buying teams from all the major Japanese VM's in a single location. For the 2005 event, the Japanese have expressed a particularly desire to meet fresh companies, from the SME sector.

Each company which is accepted for the conference is guaranteed a minimum of 3 pre-arranged face-to-face meetings with different buying teams. There are also opportunities for additional impromptu meetings, for product displays in the accompanying exhibition area, and for general networking.

Online registration is now open, until 31 May 2005. Companies should register at www.jama-clepa.com. NB: Previous conferences have been over-subscribed, so it is essential to register early, and with full details.

SMMT is the UK representative on the conference steering committee and Mark Norcliffe is happy to help companies with further information or assistance with applications. Tel: 020 7344 9230 email: mnorcliffe@smtt.co.uk

Rail

NEW! Rail Mission to Bulgaria 24 – 27th April 2005 (Deadline for applications: Monday 14th March)

Bulgaria is now recognized as a key transit country for rail transport, particularly to satisfy the need for overland routes to Greece. The rail transport corridors that run through Bulgaria also provide natural, direct links between Europe and the Middle East. The South Yorkshire International Trade Centre is organising a Rail sector focused Trade Mission to Bulgaria next month. There is a UKTI travel grant of £350 available to qualifying companies. For further details, please contact: Heather Guile. Tel: 0114 201 2576/8 email: hguile@syitc.com

**'Rail Sourcing 2005' - a Midlands 'Meet The Buyer' event for the rail industry:
Hilton Hotel, East Midlands Airport, 11th May 2005**

This event guarantees you private one-to-one meetings with key European rail companies who are currently searching for new suppliers. Buyers have been carefully selected so that their requirements match the strength of the UK rail industry supply chain. Cost = £170 per delegate (including VAT). For further details of the event and the buyers who have already confirmed their attendance, please email: LJohnson.ukti@emd.org.uk

Engineering

NEW! Midlands Manufacturing Show: NEC, Birmingham 13-14 April 2005

A visit to Midlands Manufacturing 2005 will introduce you to the region's most innovative suppliers of the very latest technology, processes and materials. Entry, as well as places on the Technical Seminars and car parking, are all FREE. Pre-register by completing the registration form on the website: www.industry.co.uk/midlands

Aerospace:

Exhibit In Paris 13 – 17 June 2005

After the success last summer of its first sortie to an airshow (at Farnborough), the Midlands Aerospace Alliance is exhibiting in Paris with the SBAC in their UK Pavilion (in Hall 2B). There are still opportunities to participate on the MAA stand and several cost-effective options are available, including UKTI funding for eligible companies. For more information, please contact Claire Abbott on: 0845 22 50 503

Visit the Paris Airshow: 13 – 15 June 2005

The French Chamber of Commerce in London is arranging a visit to the Paris Airshow in conjunction with UK Trade & Investment. The 2-night package (flying from either Manchester or London) is £490 + VAT. There is a UKTI regional (East/West Mids) subsidy available for a limited number of qualifying companies (ie: SMEs based in the Midlands area). For further details of the programme and travel arrangements and the subsidy, please email: helenyendall@advantagemw.co.uk

Passport To Export

NEW! Passport to Export 'Exit' Event: 15 April 2005, Birmingham Chamber

11.30 – 2pm (including networking lunch)

The 'Midlands World Trade Forum' is inviting interested companies to a networking lunch and seminar to learn more about the support the MWTF can offer to companies who have completed the Passport process. There will be speakers from Forensic Pathways Ltd (the company's MD will explain how she has found MWTF a useful tool 'post Passport To Export') and Gary Brereton, Sales Director of Valve Train Components, will give a short presentation on how his company started exporting and the value of export sales to the company today.

The event is open to all and if you are interested, please contact Claire Gamage at the Birmingham Chamber on: 0121 607 1759 Email: info@mwtf.org.uk

Aerospace 'Passport To Export'

6 Midlands companies recently joined UKTI's special 'Aerospace Passport to Export' programme, which started with a 2-day workshop held on 3rd and 4th March. Invited speakers over the two days included Dr Andrew Mair from the Midlands Aerospace Alliance and Nick Peace, the former UKTI export promoter for Aerospace. The workshop was highly interactive and the delegates particularly valued having the time and space away from the pressures and distractions of the workplace in order to start planning their export strategy.

Contacts: Overseas Exhibitions: Stuart Whitehill (Overseas Fairs Division) - 01564 784 999

UK Trade & Investment Advisors:

Area	Advisor	Telephone
Birmingham & Solihull:	Steve Cunnane:	0121 607 1756
Black Country:	Paul Keeling:	01384 360444
Coventry & Warwickshire:	Malcolm Vaughan:	02476 654274
Hereford & Worcestershire:	Nick Corley:	0845 4508654
Shropshire:	Frank Morris:	01952 208259
Staffordshire:	Nigel Annandale:	01543 460062