

May 2005

www.uktradeinvest.gov.uk

Automotive:

NEW! MG Rover: Job Match Hotline

Do you have skills shortages and/or job opportunities for skilled former Rover workers? You may like to know that as part of the MG Rover Task Force, a 'Job Match Hotline' has been set up for companies who are interested in taking on former MG Rover employees. The telephone number is: **0121 452 5453**

NEW! Iranian Project: CNG Burning Vehicles

Our team in Tehran has alerted us to a significant opportunity for companies that can manufacture individual chassis and engines that burn CNG. The distance covered and performance must be similar to that of regular petrol/diesel burning cars (there are also opportunities for companies that can provide the technology for the filling stations and transportation mechanisms). If you are interested in finding out more, please contact Kamran Ghobadian, British Embassy Tehran. Tel: 0098 21 670 5011-17 Ext: 2261
Email: kamran.ghobadian@fco.gov.uk. Mr Ghobadian and the director in charge of the project will be visiting the Midlands w/c 16th May 2005 and are interested in meeting potential suppliers.

NEW! Automotive Mission to INDIA: 27 August - 3 Sept 2005

UKTI & the SMMT are organising another group visit to India (the last resulted in over £1m of new business for the group). This visit will include the AGM of the components association: ACMA, a key event in the Indian market and offers UK companies the unique opportunity to meet many of the key expanding Indian companies. *West Midlands companies for whom India is a "new market", are particularly welcome.* If you would like further details and/or an opportunity to discuss how the visit could help your company then please contact Les Parfitt at SMMT on 0207 344 9233 or lparfitt@smtt.co.uk *Closing date for applications: June 30th 2005*

NEW! CHINA: Automobile & Auto Parts Forum : Qingdao : 27 – 29 April 2005

The 2nd China International Forum for the Development of Automobile and Auto Parts Industries will be staged in Qingdao between 27 – 29 April 2005. Alongside the main conference, there will be a programme of face-to-face meetings for individual companies. Around 200 foreign enterprises, and 800 Chinese companies, are expected to take part. For foreign participants, the organisers are offering to cover all local accommodation and subsistence costs.

For more information, please contact Mark Norcliffe at the SMMT on 020 7344 9230, email mnorcliffe@smtt.co.uk

France: EquipAuto Exhibition – 13 – 18 October 2005

There are now only 5 vacancies left in the SMMT 'pavilions'. Those interested in exhibiting should urgently contact Russell Murty of the SMMT on rmurty@smtt.co.uk

NEW! Automotive Manufacturing 'Meet the Buyer', Edgbaston Cricket Ground, Birmingham: 22 June 2005

This event, which is being held for the fifth time, is hoping to bring over 30 of the industry's most pro-active buyers together under one roof (including the likes of Bentley, Morgan, Renault F1, Toyota, Prodrive and Cosworth). Organised by the Birmingham Chamber of Commerce, with support from Accelerate*, the cost of taking part is heavily subsidised for companies within the West Midlands. If you are interested in taking part, either as a buyer or a supplier, please call Claire Rickwood: 0121 450 4239 or email: clairerickwood@birminghamchamber.org.uk

* Accelerate is committed to helping West Midlands automotive suppliers compete effectively in the world's most demanding global industry. www.accelerate.uk.net

Aerospace:

NEW! Paris Le Bourget Airshow

For West Midlands companies still considering exhibiting as part of the Midlands Aerospace Alliance stand, please note that the MAA has secured part-funding from the UKTI West Midlands team for a limited number of West Midlands companies. If you would like to find out more about this opportunity, please contact Claire Abbott at the MAA: Tel: 0845 225 0503 Email: info@midlandsaerospace.org.uk

Midlands Aerospace Alliance: Capabilities Matrix

The MAA is collecting information on Midlands aerospace organisations in order to produce its 2005 capabilities brochure in time for the Paris Airshow. Make sure your company is listed (or that your existing entry is up-to-date) by completing the MAA's on-line capabilities survey: www.midlandsaerospace.org.uk/maacap05.htm

Rail:

Trako Rail, Gdansk, Poland - Exhibition & Trade Visit: 12 – 14 Oct 2005

The RIA are taking a group of companies to exhibit at Trako later this year, with financial support available for qualifying companies. For further information please contact: Graham Coombs. Tel: 0207 201 0777 email: ria@riab.org.uk

Motorsport:

NEW! Nominations Invited for Overseas Buyers to Autosport 2006

The MIA has once again secured funding to bring up to 40 **key international Motorsport Buyers** to Autosport in Birmingham (Jan '06), giving YOU the chance to expand your overseas business on your doorstep. You are invited to nominate specific overseas buyers that you would like to meet in the UK. *These must not be existing customers, agents or distributors.* All forms received will be treated in confidence and a list of successful nominations will be issued in August 2005, when official UKTI invitations will be sent to the buyers. For more information, and the necessary nomination forms, please email: helenyendall@advantagewm.co.uk

Contacts: Overseas Exhibitions: Stuart Whitehill (Overseas Fairs Division) - 01564 784 999

UK Trade & Investment Advisors:

Area	Advisor	Telephone
Birmingham & Solihull:	Steve Cunnane:	0121 450 4205
Black Country:	Paul Keeling:	01384 360444
	Jim Coyle:	01384 360467
Coventry & Warwickshire:	Malcolm Vaughan:	02476 654274
Hereford & Worcs:	Nick Corley:	0845 641 1512
Shropshire:	Frank Morris:	0845 641 1517
Staffordshire:	Nigel Annandale:	01543 460062