

MOTORSPORT:

FINAL CHANCE! Professional Motorsport World Expo, Cologne, 7 Nov 2007: Meet the Buyer

All UK motorsport companies are invited to take part in UKTI's motorsport 'Meet the Buyer' event at PMWE in Cologne. Meet top Motorsport buyers from companies like BMW Motorsport, Audi, VW and NASCAR in private one-to-one 15 minute meetings at the show. No charge to take part (a refundable deposit is payable to secure your place), but companies are responsible for their own travel and hotel costs and arrangements. If you would like to take part you must register no later than Friday 26th October and return your form requesting up to 10 meetings + cheque for £100. It will not be possible to ask to join in with the event once you arrive in Cologne as the appointment schedule will be fixed, so if you would like to take part, please act NOW! For more information please contact: mattclive@advantagewm.co.uk

NEW! MIA Business Development Visit to the Performance Racing Industry (PRI) Show, Orlando, USA: 6-8 December 2007

The MIA's Business Development Visit to the PRI Show offers you the chance to visit the Show, meet exhibitors, make new contacts and scope the Show for exhibiting in the future. The visitor package also affords access to networking events, use of the MIA stand for meetings, publicity at the show in advance and valuable introductions to key USA influencers and buyers. For full details of the package please contact Peter Coleman at the MIA: Tel: +44 (0) 2476 692600
peter.coleman@the-mia.com

AEROSPACE:

NEW! Seminar: "Exploiting Aerospace Technologies In Other Sectors (and vice versa)" 21st November 2007, 09:00 – 16:00, Oaktree Conference Centre, Coventry

This Midlands Aerospace Alliance event will explain a new approach to how aerospace companies can exploit technology innovations in new markets. There will be case studies from companies who have successfully moved into aerospace, information on funding opportunities and on how to access University technological expertise. The MAA will also report on the progress of the five supply chain technology exploitation projects and on the road-mapping of 3 technologies key to the sector, funded by AWM through the ATEP programme. This event is co-sponsored by IXC UK, the InnovationXchange. To register, please go to the MAA website, www.midlandsaerospace.org.uk or contact Charlotte Leiper on 0845 225 0503

SEMINARS:

NEW! Midlands World Trade Forum Seminar: "Doing Business With Russia": Thursday 29th November, 9am – 12.45 + lunch at National Metalforming Centre, West Bromwich B70 6PY

This seminar will give you the chance to hear from and talk to a group of experts with extensive knowledge of Russia, who will share their experience on the best way to tackle this challenging market. A local company, which is building business in Russia, will present a case study giving a first hand account of how they have exploited the potential. Cost: £25 + VAT for MWTF members and £35 +VAT for non-members. Book on-line: www.mwtf.org.uk/wdecomm/events.asp or contact Glenis Poletti on: g.poletti@mwtf.org.uk

NEW! CEA Seminar on Saudia Arabia and the UAE:

14 November 2007 at the Middle East Association, London SW1. Contact pam@admin.co.uk, tel 01883 334499 for details.

NEW! British-Polish Chamber of Commerce: 2007 Roadshow: Trade & investment opportunities for UK companies in Poland: Thursday October 30th, Birmingham Repertory Theatre, Broad Street, Birmingham . 13:30 – 17:30 + cocktail reception.

Includes presentations on: EU grants and incentives, investing in property and the Polish legal environment. For further details of the programme and/or to register for the event, please contact: anna.mckeever@bpcc.org.pl Cost = £15 + VAT for BPCC members or £30 + VAT for non-members.

AUTOMOTIVE:

NEW! GERMANY: AUTOMECHANIKA: 16th – 21st September 2008

With over 2,000 exhibitors and 185,000 trade visitors from more than 140 countries around the globe, Automechanika is unquestionably the most International of exhibitions and not one to be missed! Once again, SMMT will be organising British groups in all the sectors at the show and can locate your company in any of the following halls: Parts and systems; Accessories and tuning; Repair and maintenance; Service station and car wash.

For further details and an application form, please contact Russell Murty at SMMT on 020 7344 9229, rmurty@smt.co.uk or Pat Shaw on 020 7344 9260, pshaw@smt.co.uk.

NEW! UKTI Market Visit to Turkey: 25th-29th February 2008

Turkey has a strong automotive sector and is a significant importer and exporter of automotive components as well as finished vehicles. This visit will give participants the opportunity to visit the WIN exhibition featuring automation, electrotech hydraulic and pneumatic products. All companies are welcome and for West Midland based small and medium sized enterprises a grant of £200 is available towards the costs of the visit. Companies wishing to have more information should email: GrahamAshmore@blackcountrychamber.co.uk

NEW! MEXICO: EXPOTRANSPORTE ANPACT 2007: 14 – 16th November 2007

This international exhibition for passenger and freight transport vehicles takes place at Expo Guadalajara, Guadalajara, Jalisco, México next month. For more details, please see the website: www.expotransporteanpact.com.mx. 290 exhibitors are expected from 25 countries and 31,500 visitors.

Automotive Trade Mission to: AutoExpo '08: Delhi 8 – 18 January 2008

The Indian AutoExpo Show is the largest automotive show in Asia and offers UK companies a unique opportunity to access the rapidly expanding Indian market. SMMT, with funding support from UKTI, will be organising a British Pavilion at the show to showcase UK Advanced Engineering expertise and **subventions may be available for eligible West Midlands companies**. The UK group will be able to use the high profile UKTI pavilion as a base at the Show and use the meeting rooms to connect with Indian companies. For further details, please contact: helenyendall@advantagemw.co.uk

If you have any questions about exporting or UK Trade & Investment services, please contact your local International Trade Advisor:

Area	Advisor	Telephone
Birmingham & Solihull:	Mark Sankey:	0121 607 1755
Staffordshire	Wendy Hall	01782 224408
Black Country:	Paul Keeling:	01384 360444
Coventry & Warwickshire:	Malcolm Vaughan:	02476 654274
Shropshire	Chris Armistead	0845 641 1514
Hereford, Worcs:	Nick Corley:	0845 641 1512

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