



## TRANSPORT TECHNOLOGIES CLUSTER UK TRADE & INVESTMENT (West Mids) NEWSLETTER



June/July 2004

[www.uktradeinvest.gov.uk](http://www.uktradeinvest.gov.uk)

### Automotive:

#### **NEW! SMMT RUSSIAN AUTOMOTIVE SEMINAR: Coventry, 10am – 14.30pm 7<sup>th</sup> July 2004**

Russia is now viewed - after China – as potentially the biggest growth automotive market in the next decade. Car ownership is predicted to grow to 2.2 million by 2010. Join the experts and discover business opportunities in the Russian Automotive market, the technologies and systems sought by Russian OEMs, contact details of major distributors, as well as advice on how to enter the Russian market (and pitfalls to avoid).

The workshop will also launch a new report identifying business opportunities for British OE and aftermarket suppliers in the Russian market and the cost of the event (£30 + VAT per delegate) includes a complimentary copy of the report.

**For further details please contact: Graeme Vickery on: 020 7344 9229**

[gvickery@smtt.co.uk](mailto:gvickery@smtt.co.uk)

#### **NEW! SOUTH AFRICA - SMMT Automotive Business Visit: 25-29 October 2004**

Meet potential business partners in South Africa on the SMMT's 6th annual business visit to South Africa. These days, South Africa is a major player on the global automotive scene and there are opportunities galore for UK companies wanting to work together with South African companies.

This year's SMMT business visit coincides with the Auto Africa exhibition in Johannesburg, Africa's biggest automotive event, where participants will be able to use the British Business Centre to meet contacts. An attractive travel offer is available with financial support from UKTI for qualifying companies (net cost for flights, accommodation and transfers = £591 for members, £691 for non-members).

More details at [www.smtt.co.uk/eventsandexhibitions](http://www.smtt.co.uk/eventsandexhibitions), click on banner or 'Business Group Visit to South Africa', then 'download'. For further information, contact Roger Hambrook at SMMT 020 7344 9231, e-mail [rhambrook@smtt.co.uk](mailto:rhambrook@smtt.co.uk) or Pat Shaw at SMMT 020 7344 9260, e-mail [pshaw@smtt.co.uk](mailto:pshaw@smtt.co.uk).

#### **Automotive Component Suppliers One-To-One Forum: St. Gallen, Switzerland Sept 2004. Registration Fee Paid for first 30 Companies! (worth over £200)**

Following the success of this event in Germany in 2003, in which over 1800 automotive supplier meetings took place, UKTI West Midlands is organising another group visit to the 'Bayern Innovativ' match-making event. [www.baika.de/stgallen](http://www.baika.de/stgallen)

This year the forum will take place in Switzerland, just after Automechanika. UKTI's Automotive Sector team **will pay the registration fees for the first 30 companies that sign up for the visit.** The travel package (flights + hotel) is also subsidised for West Midlands SMEs, bringing the total cost for travel + event to approximately £250. For further details please contact: [helenyendall@advantagewm.co.uk](mailto:helenyendall@advantagewm.co.uk) Tel: 0121 380 3587

#### **NEW! Automotive Interiors Conference, Goodwood, 15<sup>th</sup> September 2004**

The 3rd annual *ims* conference on automotive interiors will bring together a top line-up of speakers from both vehicle manufacturers and suppliers to analyse and discuss the current and future issues facing the industry. Cost = £395 + VAT per delegate (please quote UKTI/Helen Yendall to obtain this special 'early bird' price). Contact: Isabelle Fisher for information or to register. Tel: 20 7794 1177.

## Aerospace:

**New!** Farnborough International 2004: Do you want to meet overseas companies visiting Farnborough on trade missions? **Closing Date: 2<sup>nd</sup> July!**

UK Trade & Investment has organised a series of 'inward missions' whereby representatives from overseas companies are invited to attend Farnborough International and meet with UK companies. Full details of the companies from Singapore, Germany, France, Brazil, Switzerland, Malaysia, Israel, Italy, Spain, Canada and India, including the date and time of their visits, are on the MAA website:

<http://www.midlandsaerospace.org.uk/2004missions.htm>.

If you are interested in these meetings, a feedback form must be completed for each company you wish to meet [available via the above website link] and emailed back to [nick.peace@gateway.net](mailto:nick.peace@gateway.net) **no later than this Friday, 2 July**. Companies will then be matched up and a meeting programme will be organised. If your request is successful, details of the programme will be issued to you and arrangements will be made for you to use the meeting room facilities on the Midlands Aerospace stand.

## Rail:

**Railway Interiors Expo – Cologne, Germany: 30<sup>th</sup> Nov – 2<sup>nd</sup> December 2004**

This new trade show is aimed at designers, fitters and others involved with train interiors. For further information see the website = [www.railwayinteriors-expo.com](http://www.railwayinteriors-expo.com). Depending on levels of interest, UKTI West Midlands will be organising a sponsored visit to this show. Please register your interest by emailing [helenyendall@advantagewm.co.uk](mailto:helenyendall@advantagewm.co.uk)

**NEW!** Rail Sector Forum: EU Accession States – Hilton Hotel, Paddington, London  
**13/14 September 2004**

UKTI's Rail Sector team are organising a series of workshops and one-to-one meetings for UK companies with representatives from 7 EU Accession States: Poland, Hungary, Slovakia, Slovenia, Czech Republic, Romania and Bulgaria. For UK companies the cost is estimated to be around £100 per delegate. For more information, please contact Mrs Merlyn Guthrie. Email: [Merlyn.Guthrie@dti.gsi.gov.uk](mailto:Merlyn.Guthrie@dti.gsi.gov.uk)

## Manufacturing:

**Metalforming Mission to Elmia Subcontracting Fair, Sweden  
11 – 14 November 2004**

Metformex, the export forum for the UK metalforming sector is offering an exhibiting package for UK foundry and forging companies at Elmia Subcontracting Fair. This is the largest exhibition of its kind in Northern Europe For further information, please visit:

[www.elmia.se/subcontractor](http://www.elmia.se/subcontractor)

Thanks to UKTI subsidies, the cost, which includes hotels, transport and exhibition space, will be approximately £1,500. For further information please contact Karina Naylor at the British Embassy in Stockholm [karina.naylor@fco.gov.uk](mailto:karina.naylor@fco.gov.uk)

\*SMEs = Small & Medium-sized enterprises, with fewer than 250 employees and turnover under £28m

**Contacts: Overseas Exhibitions:** Stuart Whitehill (Overseas Fairs Division) - 01564 784 999

### UK Trade & Investment Advisors:

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