



TRANSPORT TECHNOLOGIES CLUSTER UK TRADE & INVESTMENT (West Mids) NEWSLETTER



April 2005

www.uktradeinvest.gov.uk

Aerospace:

NEW! Midlands Aerospace Alliance: Capabilities Matrix

The MAA is now collecting information on Midlands aerospace organisations in order to produce its 2005 capabilities brochure in time for the Paris Airshow. Make sure your company is listed (or that your existing entry is up-to-date) by completing the MAA's on-line capabilities survey: www.midlandsaerospace.org.uk/maacap05.htm

Automotive:

NEW! Automotive Component Suppliers: 'One-To-One' Partnering Event 26 – 27 September 2005, Lindau, Germany

Following the success of this event in Switzerland last year, (at which 1300 pre-arranged meetings took place over the 2 days, involving over 300 companies from 29 countries), UKTI West Midlands will be taking another group of companies to the 'Bayern Innovativ' partnering event. Travel and hotel costs will be subsidised for West Midlands companies.

This event is organised by the 'Bavarian Initiative for the Automotive Components Suppliers Industry'. In addition to the pre-arranged meetings, there will be a networking dinner and presentations from key automotive players. If you would like to receive more information about the event, please email: helenyendall@advantagewm.co.uk

NEW! Equip Auto Exhibition: Paris (13-18 October 2005)

Equip Auto is the biggest show in Europe this year for the automotive parts, accessories and garage equipment sectors. UKTI West Midlands is planning to organise a two-day group business visit to the exhibition. The trade visit is open to all, but the travel subsidy will only be available to qualifying West Midlands companies. For more information and to register your interest, please email: paulkeeling@bccbl.com

NEW! Slovak Republic: Trade & Investment Opportunities

Breakfast Seminar: 7.30 – 9.45am: 27 April, Marriott Forest of Arden Hotel, Solihull

The MWTF are hosting this free event in partnership with the Confederation of West Midlands Chambers of Commerce. The keynote speaker will be John Baron, Chairman of the British Chamber of Commerce in the Slovak Republic and Director of KPMG Bratislava.

There are particular opportunities in this region for companies in the Automotive sector. If you would like to register, please email: emmawilcock@advantagewm.co.uk

Sweden: Advanced Vehicle Sector Briefing + Buffet

21 April 2005: Birmingham - 10.30 – 12.30

The Invest in Sweden Agency (ISA), working with the The Swedish Embassy and Consulate and the Swedish Chamber of Commerce, are inviting interested companies to attend a Business Briefing and Buffet in Central Birmingham on 21st April.

The business briefing will address the road to successful expansion as well as business and investment opportunities in the advanced vehicle sector in Sweden. The Ambassador of Sweden, H.E. Mr Staffan Carlsson together with representatives from Telematics Valley, Chalmers University of Technology in Gothenburg, Bodycote Nordics, Vanessa Scholfield from

the ISA Intelligent Vehicle Safety Systems and Automotive programmes and Cristina Knuttson the Director of ISA UK will be attending.

Target Audience: Anyone involved in international business development and market expansion in the advanced vehicle sector. Register by emailing: emmawilcock@advantagewm.co.uk by 15th April, please

Rail

'Rail Sourcing 2005' - A Midlands 'Meet The Buyer' event for the rail industry: Venue: Hilton Hotel, East Midlands Airport, 11 May 2005

There are still a few places available for this event, which guarantees you private one-to-one meetings with key European rail companies who are currently searching for new suppliers. Buyers have been carefully selected so that their requirements match the strength of the UK rail industry supply chain. Cost = £170 per delegate (including VAT). For further details of the event and the buyers who have already confirmed their attendance, please email: LJohnson.ukti@emd.org.uk

NEW! Trako Rail, Gdansk, Poland - Exhibition & Trade Visit: 12 – 14 Oct 2005

The RIA are taking a group of companies to exhibit at Trako later this year, with financial support available for qualifying companies. For further information please contact: Graham Coombs. Tel: 0207 201 0777 email: ria@riab.org.uk

Company Support:

NEW! DTI 'Global Watch' Secondments scheme offers UK companies the opportunity to exploit expertise from almost any country in the world, by placing key individuals from (or into), technology-leading companies. This can help you to:

- Facilitate knowledge or technology transfer.
- Develop and improve a product, process or service.
- Access previously unavailable technology or knowledge.

Funding of up to 50% of secondment costs is available to UK-based companies with less than 250 employees.

For further details, please see the website: www.globalwatchonline.com or email John Bland john.bland@assureweb.com

NEW! Benefits of the UKTI Website:

www.uktradeinvest.gov.uk/ukti/appmanager/ukti/home

If you CTRL + click on the link above and register your company (free of charge) on the UKTI website, you will get extra benefits from the site, eg: Access to sector reports, email alerts for **new business opportunities** and email alerts for specific sector or country events.

Contacts: Overseas Exhibitions: Stuart Whitehill (Overseas Fairs Division) - 01564 784 999

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